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## **ABBREVIATED CONSENT CALENDAR FORMAT**

Memorandum Date: April 23, 2007

Order Date: May 16, 2007

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**TO:** Board of County Commissioners

**DEPARTMENT:** Public Works

**PRESENTED BY:** Sarah Grimm, Waste Reduction Specialist, Waste Mngmt Div.

**AGENDA ITEM TITLE: IN THE MATTER OF AWARDING REVENUE CONTRACTS TO PACIFIC RECYCLING FOR \$300,000 AND TO NEXTSTEP RECYCLING FOR \$540 AND EXPENSE CONTRACTS TO ST. VINCENT DE PAUL FOR \$439,706, TO BRING RECYCLING FOR \$147,000 AND TO EARTH PROTECTION SERVICES, INC. FOR \$206,000, AND THAT THE COUNTY ADMINISTRATOR BE DELEGATED AUTHORITY TO SIGN CONTRACT WITH THESE CONTRACTORS.**

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### **I. MOTION**

MOVE APPROVAL OF AWARDING REVENUE CONTRACTS TO PACIFIC RECYCLING FOR \$300,000 AND TO NEXTSTEP RECYCLING FOR \$540 AND EXPENSE CONTRACTS TO ST. VINCENT DE PAUL FOR \$439,706, TO BRING RECYCLING FOR \$147,000 AND TO EARTH PROTECTION SERVICES, INC. FOR \$206,000 AND THAT THE COUNTY ADMINISTRATOR BE DELEGATED AUTHORITY TO SIGN CONTRACTS WITH THESE CONTRACTORS.

### **II. DISCUSSION**

#### **A. Background / Analysis**

All of these contracts are a continuation of existing successful recycling and service programs that benefit the financial, environmental and social aspects of the community and help the County comply with ODEQ laws relating to the Opportunity to Recycle Act and recovery rate goals. All have been Board approved in the past. All are one year contracts with options to review and renew for two more years.

All were sent out for competitive bid process using the Request for Proposal format. Two, the electronics recycling and the scrap metal recycling, received proposals by more than one bidder. The others received proposals from

community non profits that have been providing the service to the satisfaction of Lane County in the past. Recap/evaluation sheets for all five contracts are attached.

**B. Recommendation**

Staff recommends approval of the motion to contract with St. Vincent de Paul, Earth Protection Services Inc, NextStep Recycling, BRING Recycling, and Pacific Recycling for recycling-related services that support Lane County and its citizens.

**III. ATTACHMENTS**

- 1) Board Order
- 2) RFP Recaps

IN THE BOARD OF COUNTY COMMISSIONERS OF LANE COUNTY, OREGON

ORDER NO. ) IN THE MATTER OF AWARDING REVENUE CONTRACTS  
) TO PACIFIC RECYCLING FOR \$300,000 AND TO  
) NEXTSTEP RECYCLING FOR \$540 AND EXPENSE  
) CONTRACTS TO ST. VINCENT DE PAUL FOR \$439,706,  
) TO BRING RECYCLING FOR \$147,000 AND TO EARTH  
) PROTECTION SERVICES, INC. FOR \$206,000, AND THAT  
) THE COUNTY ADMINISTRATOR BE DELEGATED  
) AUTHORITY TO SIGN CONTRACTS WITH THESE  
) CONTRACTORS.

**WHEREAS**, the above mentioned contracts serve to provide successful recycling services to Lane County's solid waste management system, and

**WHEREAS**, State law requires that Lane County provide these services and achieve a 54% recovery rate through recycling by the year 2009, and

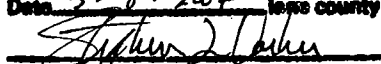
**WHEREAS**, after a request for proposal and competitive bid process, these companies' proposals have been assessed as the most beneficial offers to the County,

**NOW THEREFORE IT IS HEREBY ORDERED** that revenue contracts be awarded to Pacific Recycling for \$300,000 and NextStep Recycling for \$540, and that expense contracts be awarded to St. Vincent de Paul for \$439,706, BRING Recycling for \$147,000 and Earth Protection Services Inc. for \$206,000, and that each of these contracts is for one year with an option to renew for two additional years,

**IT IS FURTHER ORDERED** that the County Administrator be delegated authority to sign these contracts and future year renewal amendments.

Dated this \_\_\_\_ day of \_\_\_\_\_ 2007

**APPROVED AS TO FORM**

Date 5-8-2007 Lane County  
  
OFFICE OF LEGAL COUNSEL

\_\_\_\_\_  
Faye Stewart  
Chair, Lane County Board of Commissioners

**IN THE MATTER OF AWARDING REVENUE CONTRACTS TO PACIFIC RECYCLING FOR \$300,000 AND TO NEXTSTEP RECYCLING FOR \$540 AND EXPENSE CONTRACTS TO ST. VINCENT DE PAUL FOR \$439,706, TO BRING RECYCLING FOR \$147,000 AND TO EARTH PROTECTION SERVICES, INC. FOR \$206,000, AND THAT THE COUNTY ADMINISTRATOR BE DELEGATED AUTHORITY TO SIGN CONTRACTS WITH THESE CONTRACTORS.**

# RFP OPENING RECAP SHEET

RFP # WM 07/08-01

Title: Electronic Recycling Services at the Glenwood Central Receiving Station

RFP Due Date: 4/16/07

Recorded By: Sarah Grimm, Lane County Waste Management Opened By: Sarah Grimm

Opening Date & Time: 4/22/07 @ 9:01 a.m.

Reviewed by: Sarah Grimm, Larry Gibbs, Patti Hansen, Jeff Bishop

Proposer	Bid Bond	Contract Price (40 pts.)	Collection Schedule and Equipment (30 pts.)	Materials Markets (30 pts.)	Experience (30 pts.)	Cultural Competence (15pts.)	Additional Services (5 pts.)	Total Points 150 total of 4: 600
EPSI	yes	\$ 68,410 Sarah 40 Jeff 40 Larry 40 Patti 40	Sarah 20 Jeff 20 Larry 27 Patti 20	Sarah 30 Jeff 25 Larry 26 Patti 25	Sarah 20 Jeff 20 Larry 27 Patti 20	Sarah 0 Jeff 0 Larry 0 Patti 0	Sarah 5 Jeff 0 Larry 5 Patti 5	Sarah 115 Jeff 105 Larry 125 Patti 105  Total 450
PSC	yes	\$157,635.54 Sarah 0 Jeff 6 Larry 0 Patti 6	Sarah 15 Jeff 20 Larry 15 Patti 20	Sarah 15 Jeff 20 Larry 25 Patti 20	Sarah 25 Jeff 5 Larry 20 Patti 5	Sarah 5 Jeff 7 Larry 10 Patti 8	Sarah 0 Jeff 0 Larry 0 Patti 0	Sarah 60 Jeff 58 Larry 70 Patti 59  Total 247
Veolia ES	yes	\$264,853.13 Sarah 0 Jeff 0 Larry 0 Patti 0	Sarah 10 Jeff 20 Larry 25 Patti 20	Sarah 10 Jeff 10 Larry 25 Patti 15	Sarah 15 Jeff 5 Larry 5 Patti 5	Sarah 5 Jeff 8 Larry 12 Patti 8	Sarah 0 Jeff 0 Larry 0 Patti 0	Sarah 40 Jeff 43 Larry 67 Patti 48  Total 198
Total Reclaim	yes	\$103,042.81 Sarah 15 Jeff 13 Larry 15 Patti 13	Sarah 30 Jeff 20 Larry 30 Patti 20	Sarah 25 Jeff 30 Larry 28 Patti 20	Sarah 30 Jeff 30 Larry 30 Patti 30	Sarah 5 Jeff 5 Larry 13 Patti 6	Sarah 3 Jeff 0 Larry 5 Patti 0	Sarah 108 Jeff 98 Larry 121 Patti 89  Total 307
NextStep	yes	\$105,150.45 Sarah 13 Jeff 11 Larry 13 Patti 11	Sarah 25 Jeff 30 Larry 20 Patti 30	Sarah 20 Jeff 25 Larry 25 Patti 20	Sarah 30 Jeff 25 Larry 25 Patti 25	Sarah 15 Jeff 15 Larry 15 Patti 15	Sarah 5 Jeff 2 Larry 5 Patti 3	Sarah 108 Jeff 108 Larry 103 Patti 104  Total 423

## RFP OPENING RECAP SHEET

RFP # WM 07/08-02

Title: Repairable/Reusable Computer Equipment Collection Services at the Glenwood Central Receiving Station

RFP Due Date: 4/16/07

Recorded By: Sarah Grimm, Lane County Waste Management

Opened By: Sarah Grimm

Opening Date & Time: 4/16/07 9:01am

Reviewers: Sarah Grimm, Larry Gibbs, Patti Hansen, Jeff Bishop

Proposer	Bid Bond	Strength of Proposal	Dollar Amount Offered	Social Benefit to the Community	Experience	Environmental Stewardship	Cultural Competence	Total Points
Total possible	y/n	10	10	7	5	5	5	42
NextStep Recycling	yes	Sarah 10 Larry 10 Patti 8 Jeff 10 Total	<b>\$15./mo revenue</b>  Sarah 10 Larry 9 Patti 10 Jeff 10 Total	Sarah 7 Larry 7 Patti 7 Jeff 7 Total	Sarah 5 Larry 5 Patti 5 Jeff 3 Total	Sarah 5 Larry 5 Patti 5 Jeff 5 Total	Sarah 5 Larry 5 Patti 5 Jeff 5 Total	Sarah 42 Larry 41 Patti 40 Jeff 40 Total

# RFP OPENING RECAP SHEET

RFP # WM 07/08/ - 03

Title: Scrap Metal Recycling Services

RFP Due Date: 4/17/07

Recorded By: Sarah Grimm, Lane County Waste Management

Opened By: Sarah Grimm

Opening Date & Time: 4/17/27 @ 9:01 a.m.

Reviewers: Sarah Grimm, Patti Hansen, Jeff Bishop

Proposer	Bid Bond	Resident Proposer	Proposal Price 85 points	Experience 5 points	Cultural Competence 5 points	Additional Services 5 points	Total Points
Schnitzer Steel	yes	yes	<b>\$ 28 over AMM</b> revenue Sarah 0 Jeff 0 Patti 0	Sarah 5 Jeff 5 Patti 5	Sarah 0 Jeff 0 Patti 0	Sarah 0 Jeff 0 Patti 0	Sarah 5 Jeff 5 Patti 5  Total 15
Pacific Recycling	yes	yes	<b>\$ 48 over AMM</b> revenue Sarah 85 Jeff 85 Patti 85	Sarah 1 Jeff 2 Patti 5	Sarah 5 Jeff 5 Patti 5	Sarah 5 Jeff 3 Patti 3	Sarah 96 Jeff 95 Patti 98  Total 289

# RFP OPENING RECAP SHEET

RFP # WM 07/08-04

Title: Mattress Recovery Services at the Glenwood Central Receiving Station

RFP Due Date: 4/18/07

Recorded By: Sarah Grimm, Lane County Waste Management

Opened By: Sarah Grimm

Opening Date & Time: 4/18/07 @ 9:01 a.m.

Reviewers: Sarah Grimm, Greg Hall, Jeff Bishop

Proposer	Bid Bond	Resident Proposer	Contract Price – 40 pts	Schedule and Equipment – 30 pts	Experience – 30 pts	Cultural Competence – 5 pts	Additional Services – 5 pts	Total Points
St. Vincent De Paul	yes	yes	<b>\$6.00 per unit</b> Sarah 40 Jeff 40 Greg 40 Total	Sarah 30 Jeff 30 Greg 30 Total	Sarah 30 Jeff 30 Greg 30 Total	Sarah 5 Jeff 5 Greg 5 Total	Sarah 0 Jeff 0 Greg 0 Total	Sarah 105 Jeff 105 Greg 105 Total

# RFP OPENING RECAP SHEET

RFP # WM 07/08-05

Title: Waste Reduction and Recycling Education Services

RFP Due Date: 4/19/07

Recorded By: Sarah Grimm , Lane County Waste Management

Opened By: Sarah Grimm

Opening Date & Time: 4/19/07 @ 9:01 a.m.

Reviewers: Sarah Grimm, Patti Hansen, Nina Whitney

Proposer	Bid Bond y/n	Resident Proposer y/n	Experience 8 pts.	Scope of Work 10 pts.	Curriculum Materials 10 pts.	Advertising Scheduling 10 pts.	Knowledge of subject matter 50 pts	Total Points: 88
BRING Recycling	yes	yes	Sarah 8 Nina 8 Patti 8	Sarah 10 Nina 8 Patti 8	Sarah 10 Nina 10 Patti 9	Sarah 10 Nina 10 Patti 8	Sarah 40 Nina 24 Patti 45	Sarah 78 Nina 60 Patti 78